



ETIP SNET

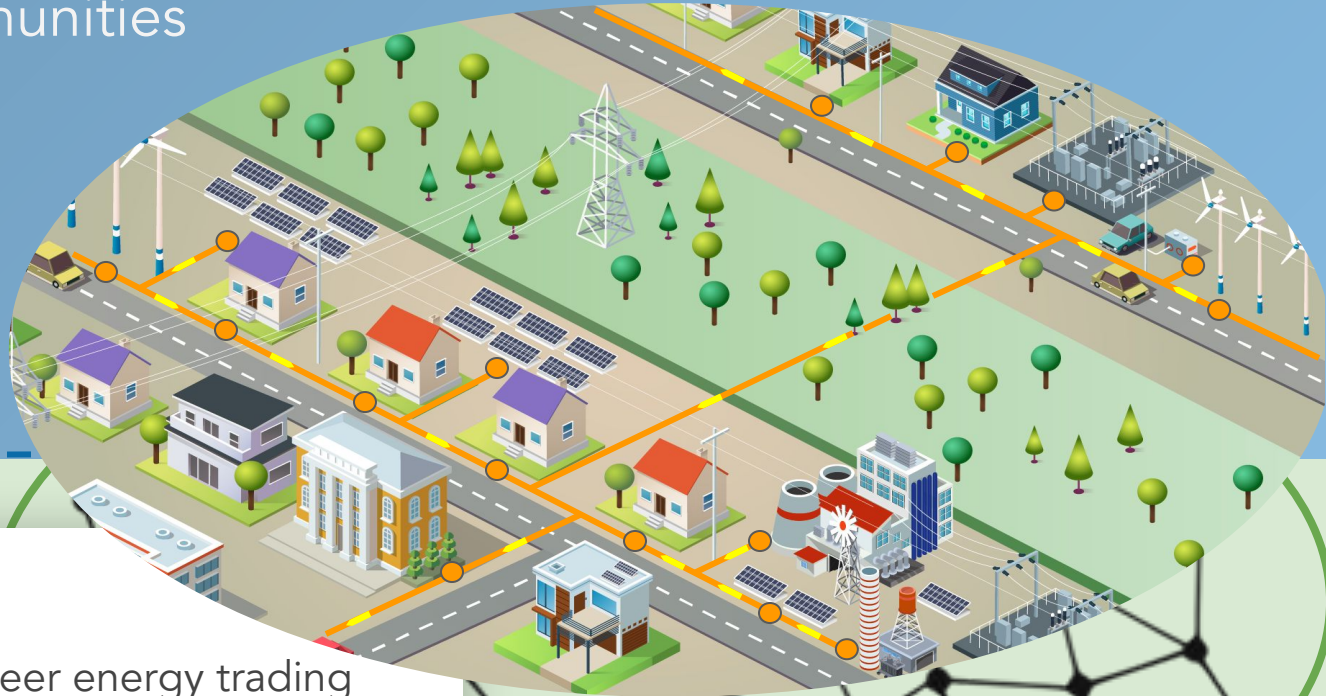
Martin Lešner
Co-founder

martin.lesner@bovlabs.com
+41762612664

Real-time energy-trading marketplace with dynamic pricing reflecting supply and demand, at low transaction cost, with high security.

November 2018

Distributed intelligence to optimize energy usage and empower communities



Energy flow (kWh)

Contracts / tokens / data



Real-time peer-to-peer energy trading



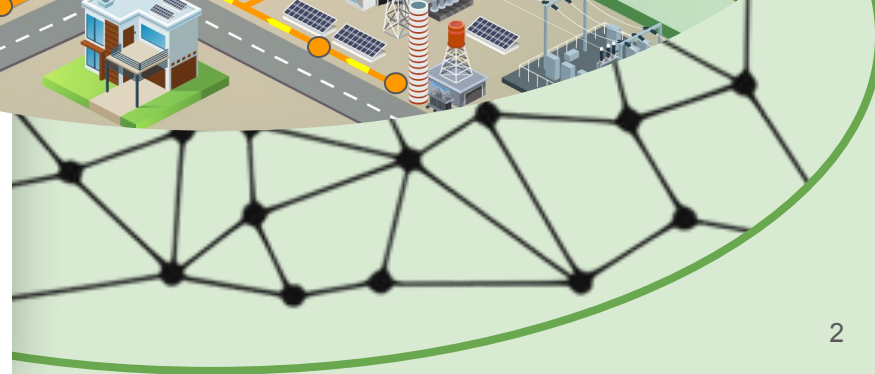
Tracks Certificates of Origin (Renewables)



Bridges with e-mobility

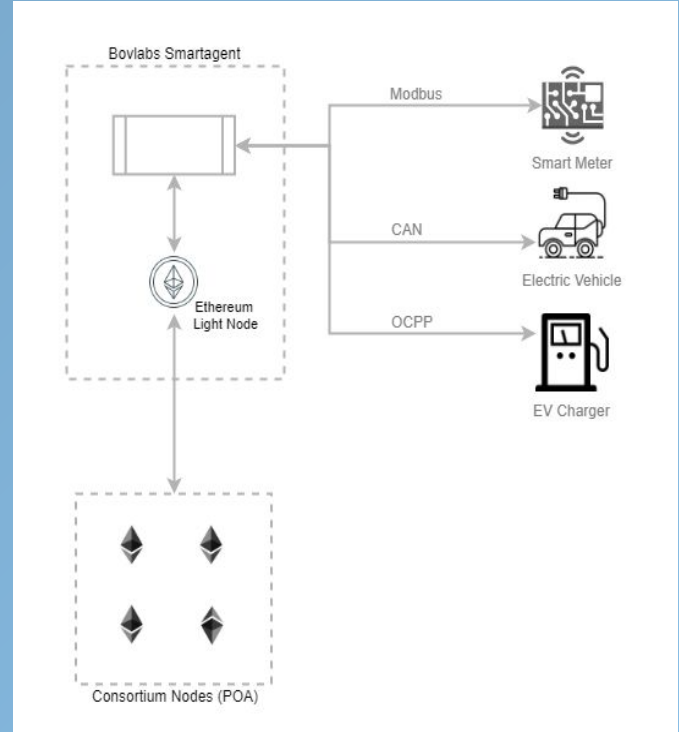


Users engagement through incentives



Smart Agents and Consortium Blockchain

- Use smart agents as distributed nodes
- Smart agent to run on lightweight machine such as Raspberry Pi or embedded directly into utility device
- Proof of Authority consensus using Ethereum smart contracts
- Permission based blockchain with encrypted data
- Digitization through tokens of the value to assets
- Configurable rules engine which can be configured by the consortium both on transaction and pricing



Case #1: Pilot completed with ERock, Texas



ERock microgrid operator

- Offers local capacity and electrical resiliency

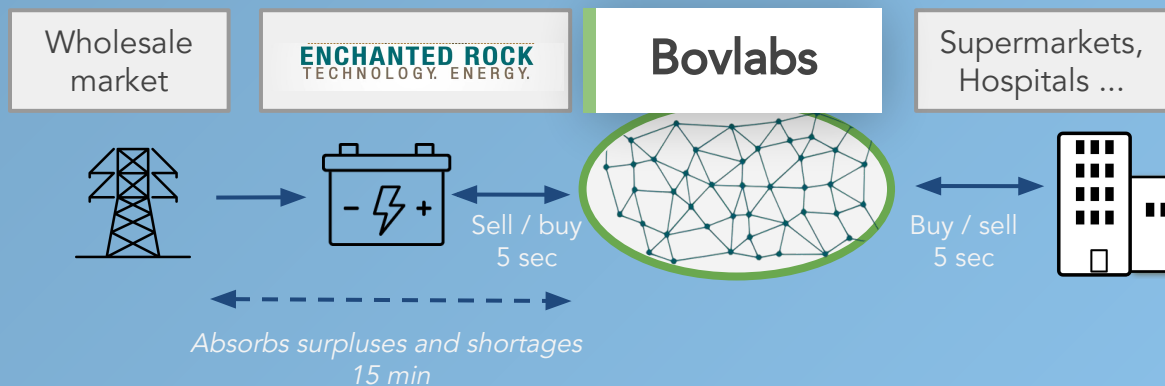
Objectives

- Enable 2-way transactions with their customers and gain in efficiency



Utility-grade backup power.

erockhold.com



Case #1: Pilot completed with ERock, Texas

Value proposition to ERock

- Decrease credit risks
- Lower cost for billing and accounting
- Optimize energy arbitrage
- Increase reliability and ancillary services
- Increase customer base with 2-way transactions

Promising results

- Estimated operational saving up to 5% from year 1

Case #2: solarcamp pilot started with thecamp and SNCF, France

Objective:

Integrate Vehicle-to-Grid (V2G) use case within auto-consumption model between two remote sites

- Electrical vehicles as stability and reserve services
 - OPEX rather than CAPEX
 - V2G as part of resiliency to blackouts
- Increase user participation through tokenization
 - Change behaviour by rewarding drivers
- Explore new business models with Vehicle-to-Grid
 - e-mobility
 - Certificate of origin / Carbon Emission certificates

flex
grid
INSPIRED ENERGIES

SOLARCAMP
Vehicle-to-Grid

PICTURE : Enel and Italy's first vehicle-to-grid pilot

accenture
High performance. Delivered.

VINEI
ENERGIES

GARES &
CONNEXIONS

SNCF

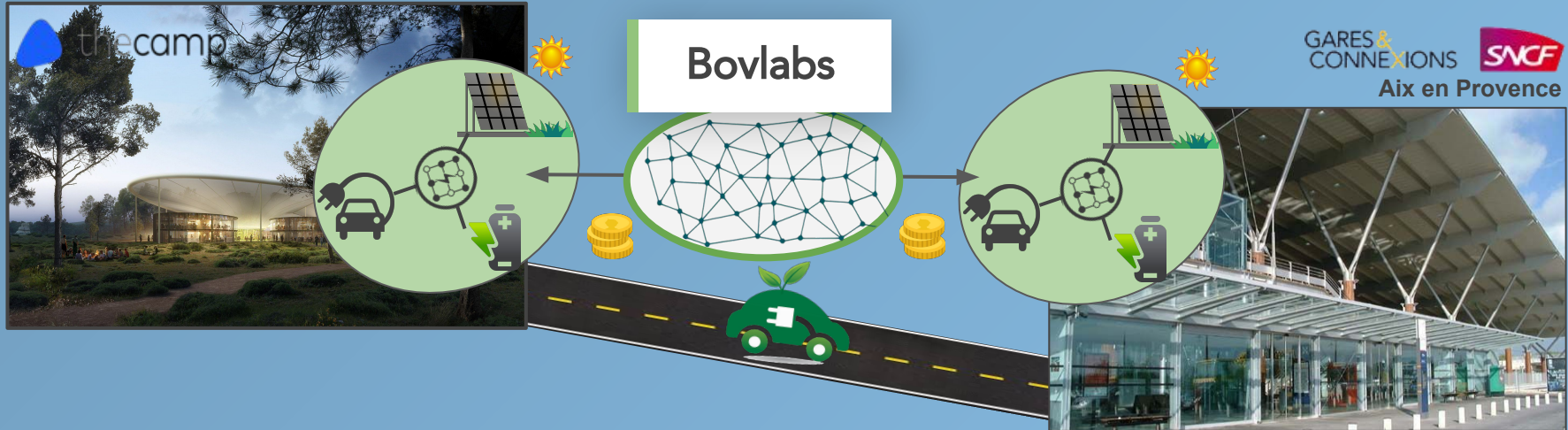
Capenergies

flex
grid
Réseaux électriques intelligents

REGION
SUD
PROVENCE
ALPES
COTE D'AZUR

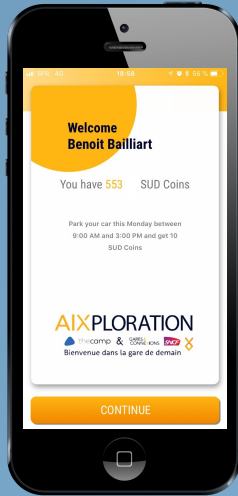
BOXLABS

Case #2: solarcamp pilot started with thecamp and SNCF, France



- Track real time energy transactions and origin
- Manage smart-contracts to trigger smart actions
- Incentivize driver through tokenization

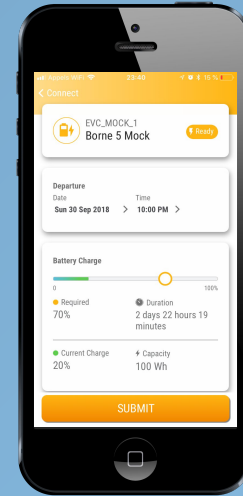
Case #2: User engagement through app and tokens



Park your car and participate to V2G



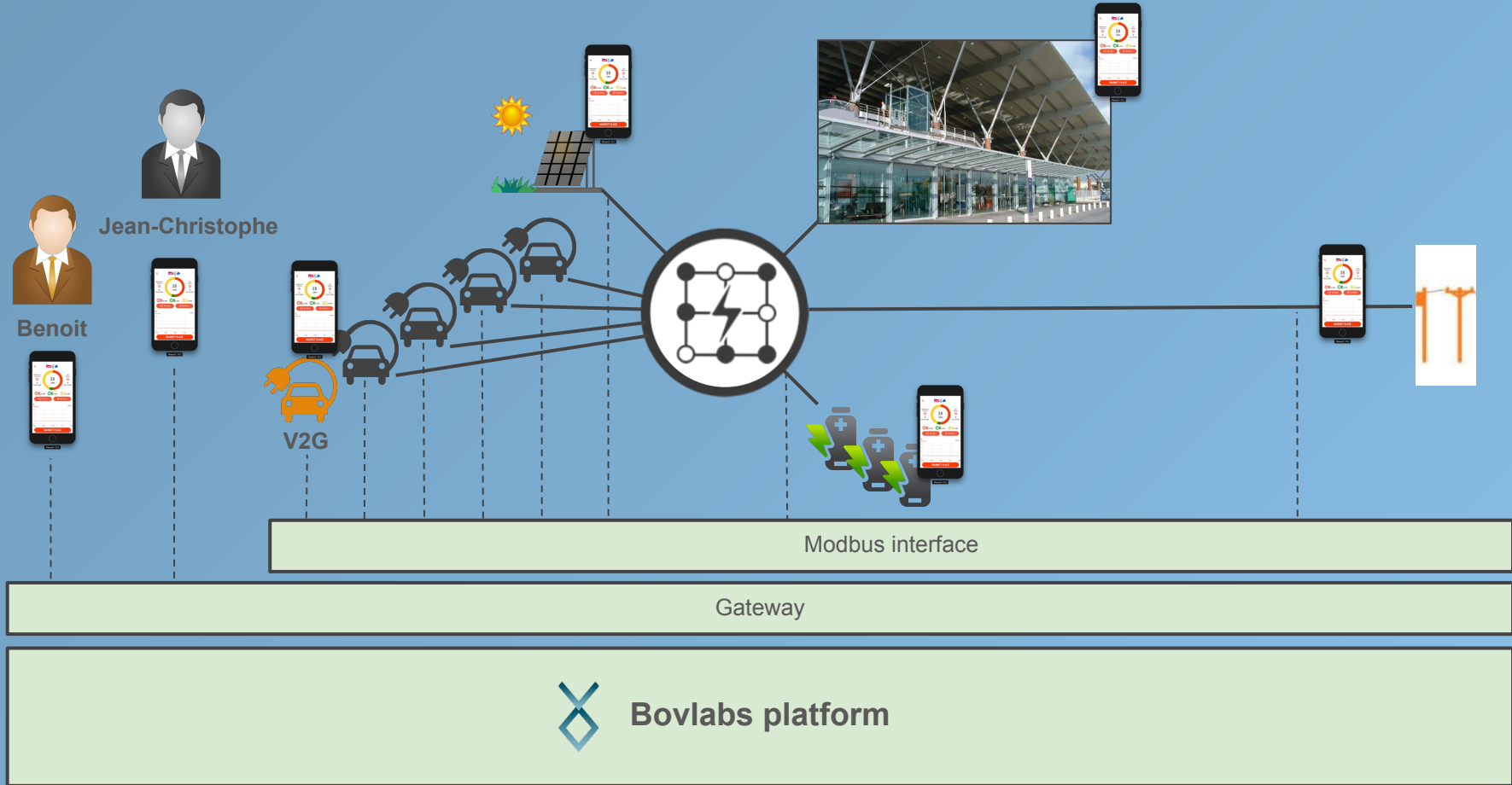
Gain tokens as your car contributes to grid stability



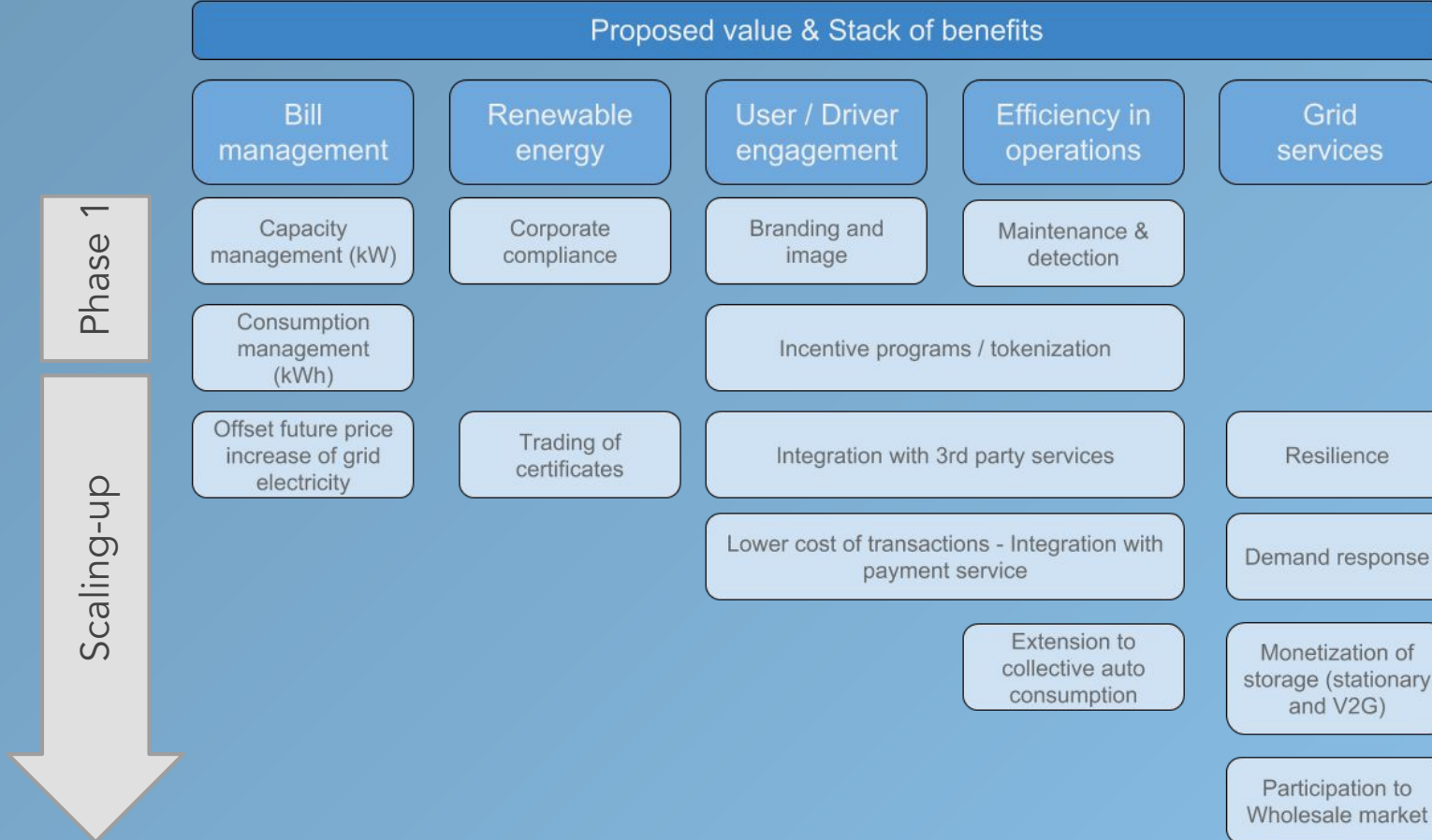
Use tokens for third party services



Case #2: solarcamp pilot started with thecamp and SNCF, France



Case #2: Value proposition - Stack of benefits



Case #2: Takeaways and challenges

Legal framework

- Collective auto-consumption in France:
 - Constraint regarding the “same HV/LV transformer” rule (or 1 km range)
 - Same tax principle still applies within collective auto-consumption
 - V2G use case not integrated yet in collective auto-consumption

Business

- Fragmentation of standards (Smart-charging, IoT ...) → Requires interoperability
- Adoption of Vehicle-to-Grid in a wider scale

Bovlabs - Further points of testing and investigation

Legal Framework

- Using incentive tokens for third party services:
 - car rental, car parking, third party shops ...
- Modeling collective auto-consumption around the train station (shops, offices ...)

Technical

- Further testing on scalability for larger systems
- From distributed deployment to distributed intelligence to build up resiliency
- Security assessment at edges (energy meters ...)

Developing a replicable model: train stations, airports, ports, malls...

Energy
transition

BOXLABS

Opportunity for better efficiency

Align charging with solar production

V2G storage as reserve for grid services

Bridging public transportation with EVs

Incentivize e-drivers

Empower communities

Corporate compliance

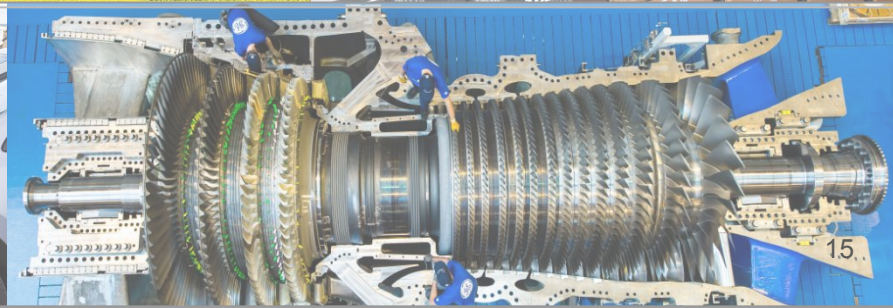
E-mobility

Annexure

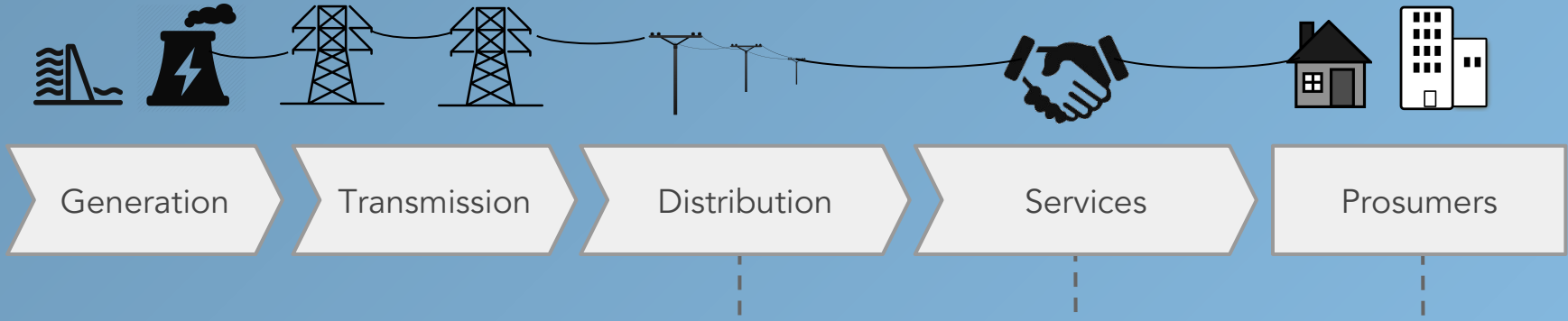


A pronounced **decentralization** of energy production sources

A growing number of
**Distributed
Energy Resources**
(DERs)



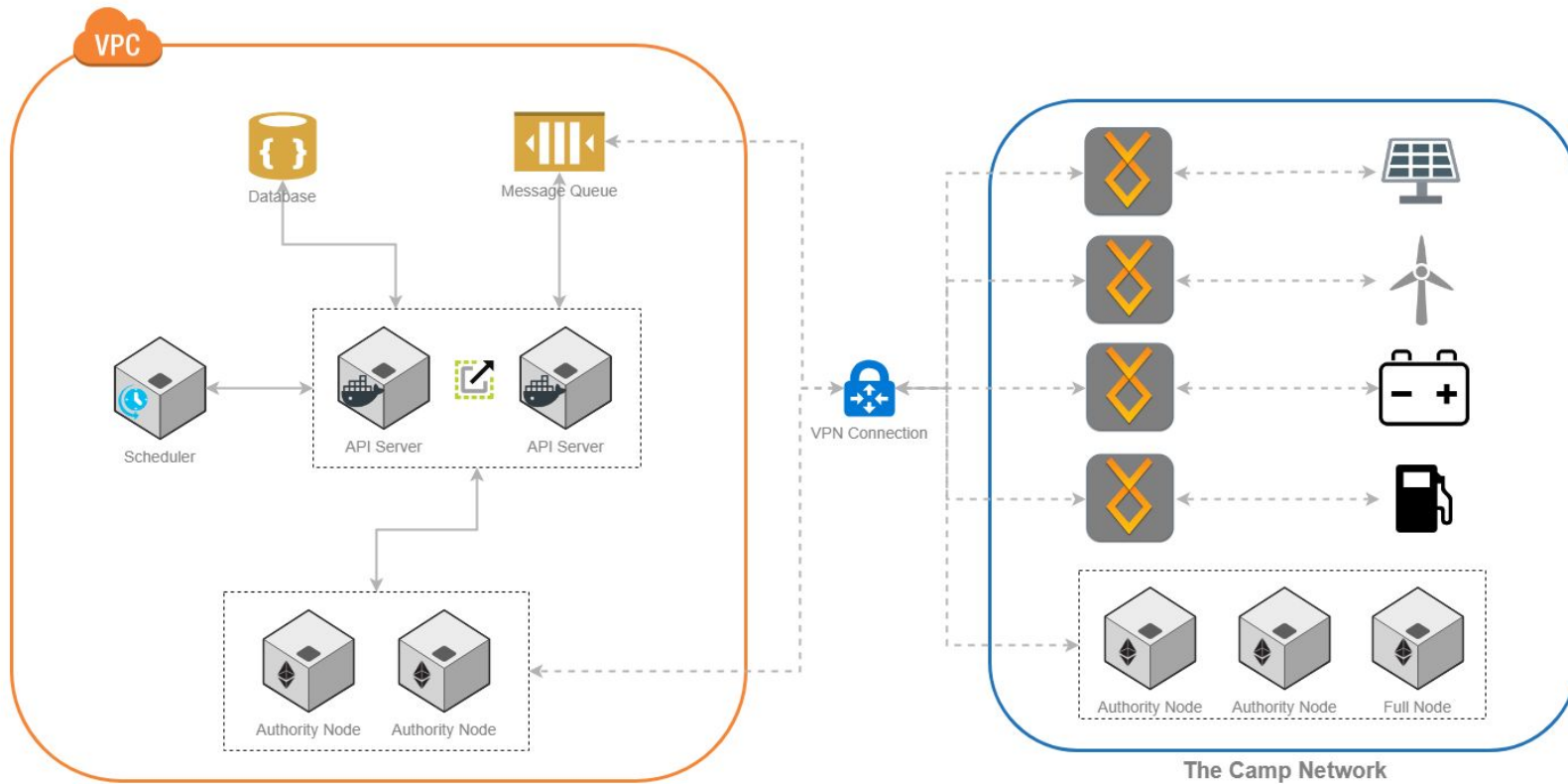
Problem - Current tools are inefficient - Major loss of efficiency



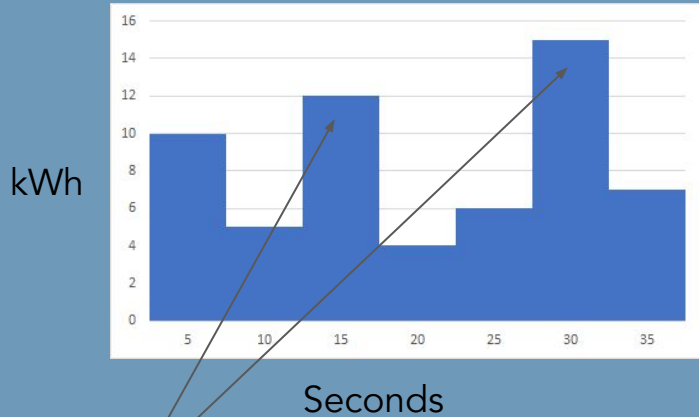
- HIGH COST of customer-related expenses (reading meters, billing ...)
- Renewable energy credits are NOT REAL TIME
- LOST REVENUE as no marketplace for small energy producers
- Flexibility to integrate DERs is VERY LIMITED

Distributed resources ecosystem (generation, storage, EV, microgrid)

Smart Agents and Consortium Blockchain - Possible deployment



Case #1: Demand Management efficient use of DERs



Sub-minute coincident peak could be significantly less than typical 15 minute or 1 hour coincident peak estimates

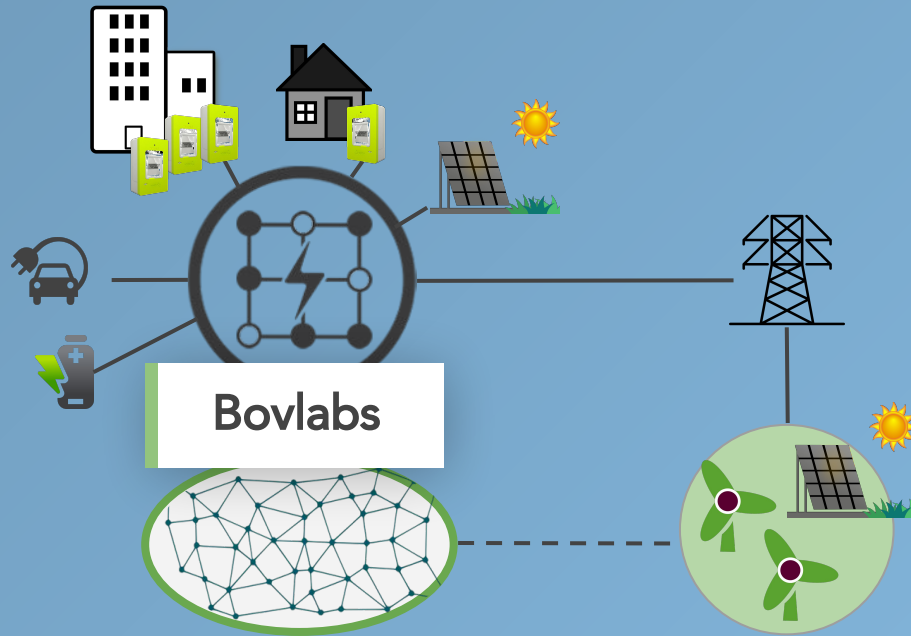
End-Customers Use Case:

- Use DERs (e.g. storage) at 5 second intervals to reduce peak demand
- **More Efficient** use of dispatched DERs: by targeting sub-minute peaks, resulting in equivalent peak demand reduction with less kWh dispatched

T&D and Wholesale Market Use Case:

- Enable sub-minute DER deployment to regulate voltage and demand surges
- Community Bovlabs marketplace example: Gather sub-minute demand data from end customers and intelligently dispatch DERs at sub-minute intervals to maximize load reduction with minimized kWh dispatched

Case #3: Real estate and Collective auto-consumption



Collective auto-consumption legal structure

Energy
optimisation



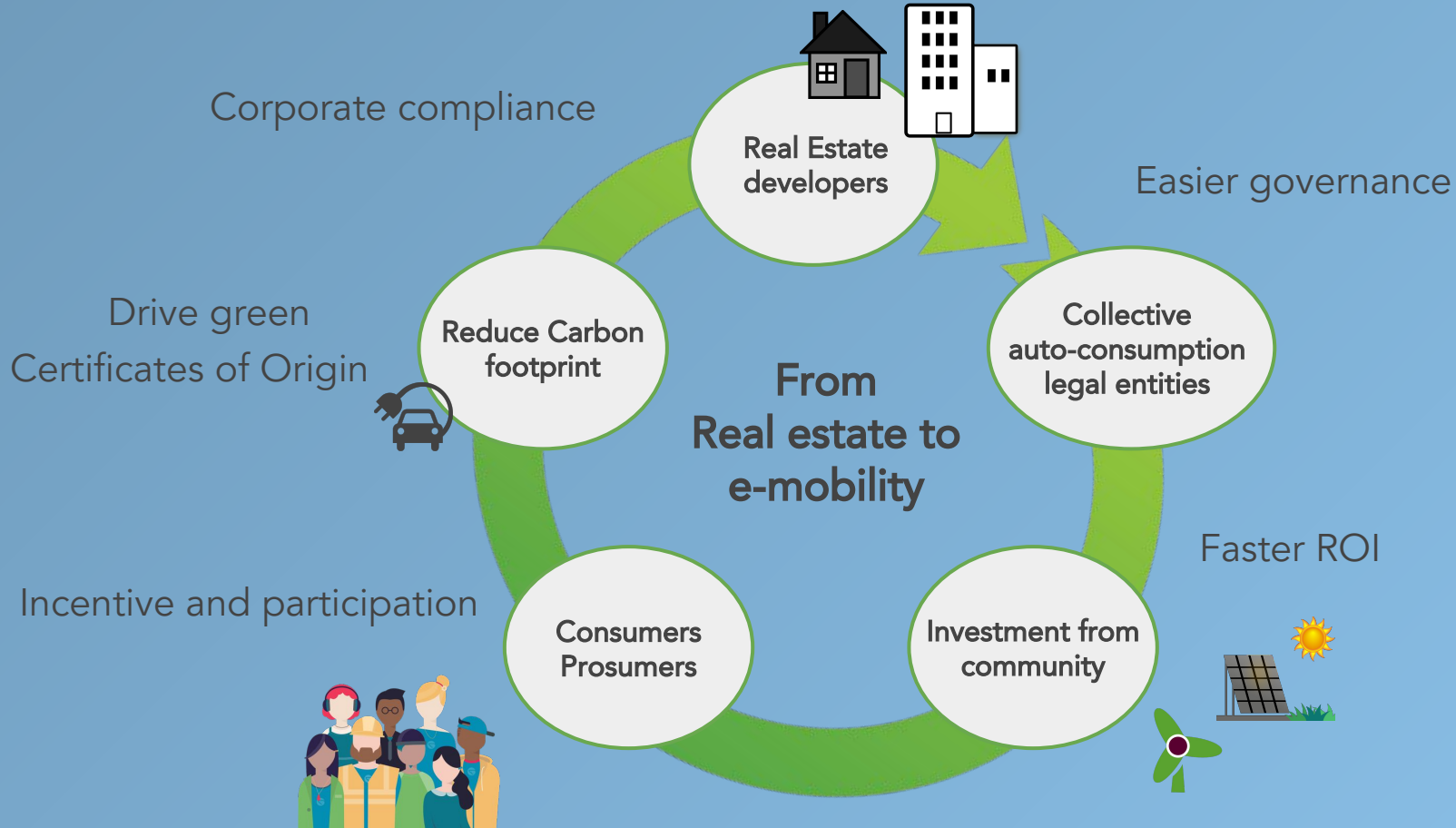
Facilitate
governance



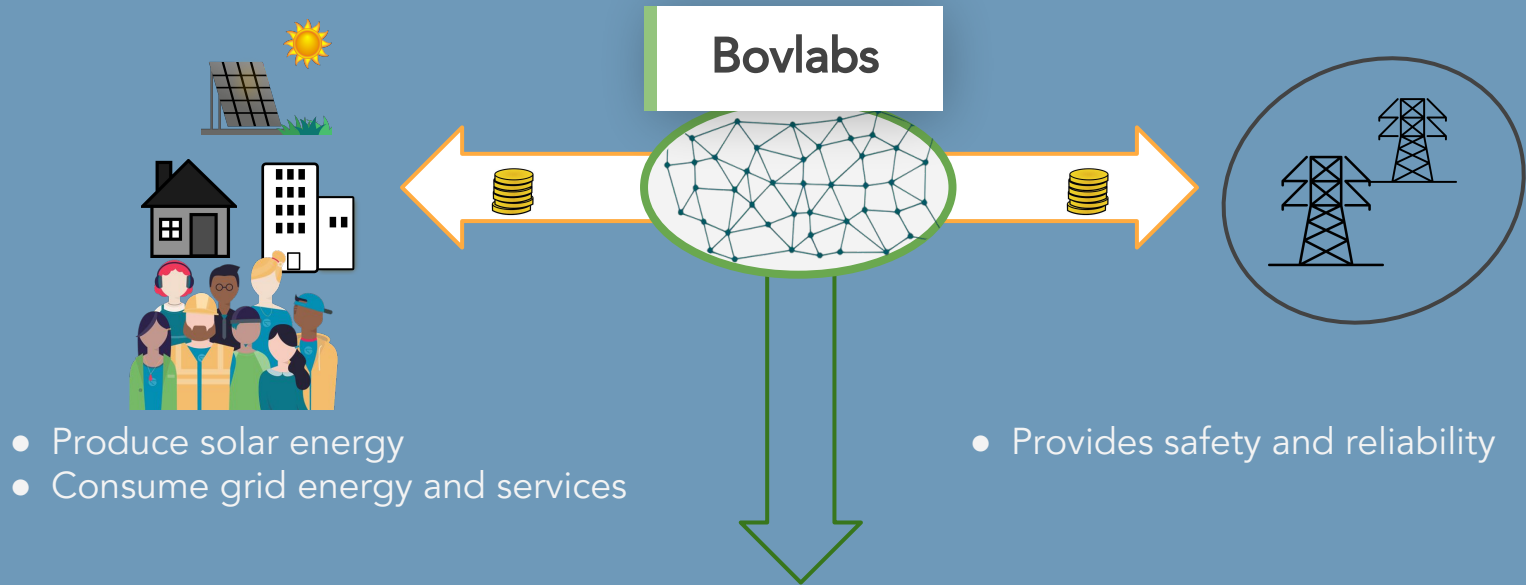
Engage
participation
-
E-mobility



Case #3: Value proposition fuels a virtuous cycle



Case #4: Tracking Community Renewable Energy Credits



- ✓ Records transaction at source: amount of energy produced and traded
- ✓ Source: identified as specific device or customer, i.e. rooftop solar inverter, customer smart meter...
- ✓ Tokenization: energy transactions and REC values

Our Team



Jaikrishnan R Pillai

CEO



Martin Lesner

CTO



Jithin Paul

Engineering Lead



Vincent Demortier

Technology & Operations consultant



Rohit Nagesh

Engineering Lead

Our Advisors



Benoit Bailliant
Head of Innovation Lab



Sofiane Ammar
Director of Accelerator Programme



HP Baumeister
Energy consultant



Cedric O. Christensen
DERs Lead ARII PACA



Thomas Houdaille
Head of Private Partnership

Contacts



France
550 rue Denis Papin,
La Duranne,
13100 Aix-en-Provence

Switzerland
Unterbossen 1,
6318 Walchwil

United States
440 N.Wolfe Road,
Sunnyvale,
CA 94085

